

Objective

Seeking a position that combines sales, marketing, and entrepreneurial responsibilities with my ability to integrate into an organization, and generate relationships which lead to income producing results

Experiences

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|----------------|--|------------------|
| 2008 ~ Present | <u>Web Services Admin, Vertical Measures, LLC</u> | Phoenix, AZ |
| | <ul style="list-style-type: none">● Administer large install network of WordPress sites● Develop and facilitate natural, organic link building● Write articles and posts on variety of keyword focused topics | |
| 2007 ~ Present | <u>Partner, Entertainment Partners International, LLC</u> | Los Angeles, CA |
| | <ul style="list-style-type: none">● Co-founder of TheFightChannel.com● Inventor of two patent pending technologies● Developed business model for The picoCasting Network | |
| 2006 ~ 2008 | <u>Account Executive, Boldly Going Enterprises</u> | CA & AZ |
| | <ul style="list-style-type: none">● Created service oriented Internet Application Development● Innovative development with WordPress CMS application framework● Social community development focusing on the mobile professional | |
| 2005 ~ 2006 | <u>Winery Sales & Webmaster, Steele Wines, Inc.</u> | Kelselyville, CA |
| | <ul style="list-style-type: none">● Maintained, updated and upgraded web site operations● Increased online sales and wine club membership (over 400%)● Part time sales activities in the tasting room and special events● Sold wine to distributors and wine buyers across the nation | |
| 2003 ~ 2007 | <u>Real Estate Investment and Rehab, Self employed</u> | CA & AZ |
| | <ul style="list-style-type: none">● Project management for the rehab of seven properties● Aided in the purchase of several properties for myself and family members● 20 unit townhouse apartments and single family home in Cottonwood, AZ | |
| 2002 ~ 2003 | <u>Principal Consultant, Mobile Computing Practice, Sprint</u> | Los Angeles, CA |
| | <ul style="list-style-type: none">● Provided sales & support for mobile/wireless computing deliverables● Spoke to a variety of groups on the state of wireless in the enterprise sectors● Consulted in delivery of sold wireless engagements | |
| 2000 ~ 2002 | <u>Project Manager & Online Marketing Consultant, e50 Web Site Hosting</u> | CA |
| | <ul style="list-style-type: none">● Created and launched online affiliate marketing program● Developed web applications, installed shopping carts, optimized web pages● Consulted on creation and architecture of complete online presence | |
| 2000 ~ 2001 | <u>Lead Web Integrator, Vivendi Universal</u> | Los Angeles, CA |
| | <ul style="list-style-type: none">● Main web site page developer. Integrated Photoshop renderings with engineering● Oversaw web browser and platform compliant coding practices● Prepped pages for back end engineering and database connections | |
| 1999 ~ 2000 | <u>Jr. Network Administrator, City of Glendale, CA</u> | Glendale, CA |
| | <ul style="list-style-type: none">● Aided Sr. Administrator on a 100+ seat network of computers, printers and servers● Provided desktop installation and help support, troubleshooting and installations● Designed network infrastructure, built and repaired computer systems | |

1989 ~ 1993

Nuclear Reactor Operator, *United States Navy*

Alameda, CA

- Trained and certified as an Electronics Technician
- Advanced to pay grade E-4 in 1.5 years
- Trained as Nuclear Reactor Operator at Naval Nuclear Power School
- Assigned to Naval Nuclear Guided Cruiser, U.S.S. Texas (now decommissioned)

Education

1985 - 1989

University of California at Berkeley. Majored in Biology**Qualifications**

<u>Skill</u>	<u>Level</u>	<u>Years of Experience</u>
Graphics (Photoshop, Fireworks)	Intermediate	7
XHTML Coding (HAND and WYSIWYG)	Expert	12
PHP, ASP, Javascript coding	Intermediate	5
Linux, Apache, MySQL, PHP (L.A.M.P.) Administration	Intermediate	5
Project Management	Intermediate	6
Office Software Applications	Expert	12
Hardware / Software Troubleshooting	Expert	10
Systems Analysis	Intermediate	6
Sales Copy Writing	Intermediate	5
On & Offline Marketing	Intermediate	4
Public Speaking & Writing	Advanced	15

Web Development

- JamesDKirk.com: My online contact destination, hCard and OpenID provider site
- BoldlyGoing.com: Currently my personal blogging platform
- McCoysLandscaping.com: Local (Cottonwood, AZ) landscapers online web site
- Investors.RedwoodPalms.com: Investor Relations Application for movie investment company
- MireyaTurner.com: Blog and personal observations of a home wine maker
- WattlesBlog.com: Marketing site for the promotion of Wallace D. Wattles' writings
- TheFightChannel.com: 24/7 All fighting web site
- LAFitness.com: Helped build their early online presence
- e50.com: Web Hosting and development
- JosephCizek.info: Business partner and project collaborator. His online presence
- LindaLeesHomeAndPetSitting.com: Currently setting site up for my mother's business
- SteeleWines.com: Optimized site code, and completely revamped e-commerce shopping cart system